

AMATI GLOBAL INVESTORS LIMITED (FCA Reference Number 198024)

Pillar 3 Disclosures

2019/2020

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1. Executive Summary

The Basle II Accord has been implemented in the European Union through the Capital Requirements Directive ('CRD'). The CRD details the standard regulatory capital framework for the financial services industry within the EU and consists of three pillars:

- **Pillar 1** specifies the minimum capital requirements of firms to cover credit, market and operational risk;
- **Pillar 2** requires firms to undertake an Internal Capital Adequacy process ("ICAAP") and ensure that they constantly meet their regulatory capital requirements and manage risks beyond those captured in Pillar 1; and
- **Pillar 3** requires a set of disclosures to be made which enable market participants to assess information on firms' capital, risk exposures and risk management procedures.

The Financial Conduct Authority ('FCA') has responsibility for implementing the CRD within the UK and has set out its minimum disclosure requirements in its Handbook under BIPRU 11.

In the course of the latter part of 2018 and first half of 2019 there have been various changes to the Amati Group structure. These are explained in section 2 Background Group Structure.

1.1 Purpose

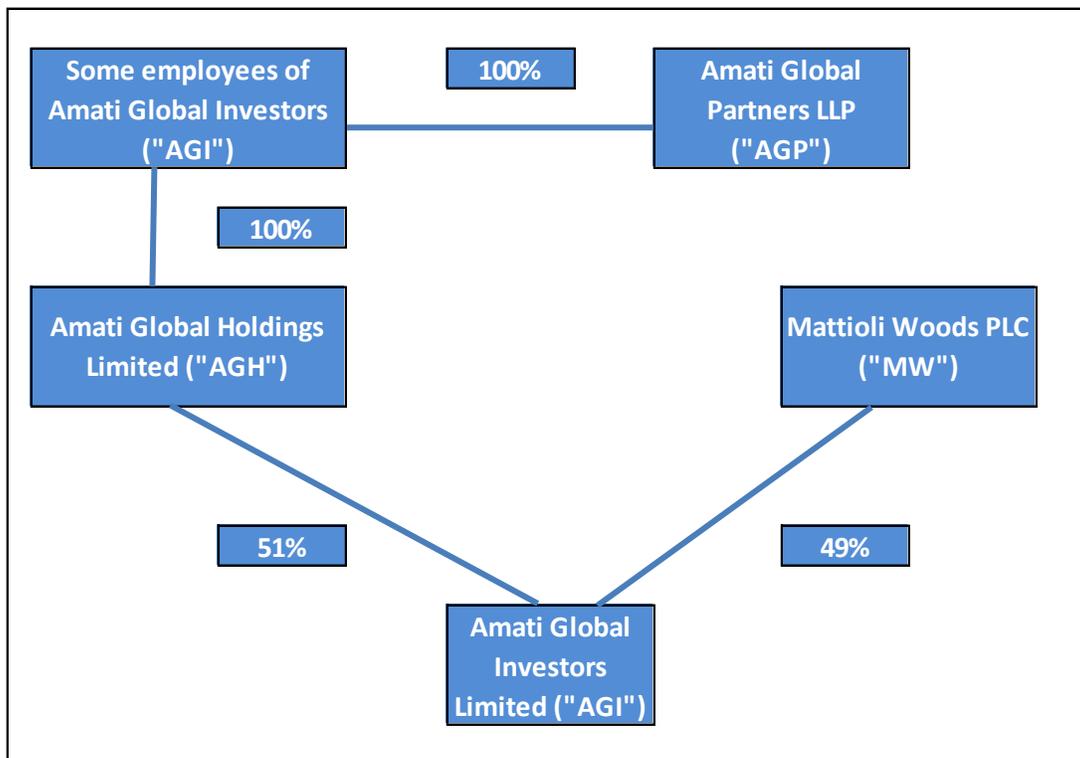
This document provides the features of the Internal Capital Adequacy Assessment Process ("ICAAP") for Amati Global Investors Limited ("AGI"), a subsidiary of Amati Global Holdings Limited ("AGH") which together form the "Group". This document also includes an assessment of the level of capital that is considered adequate to mitigate the various risks to AGI.

The purpose of this report is to document the ongoing assessment of AGI's risks, how the Group intends to mitigate those risks and how much current and future capital the Board considers necessary having considered other mitigating factors. The report sets out how AGI manages its risks, what the key risks are and how the Board has satisfied itself that it has sufficient capital in respect of the risks faced now and during the next three years. This report is available to the FCA on request. Given that capital management is embedded in AGI and the report summarises important information relating to AGI's risk management and capital position, it will also be used from time to time by the auditors and the Management Team of its holding company, AGH. The ICAAP report is reviewed at least on an annual basis irrespective of whether the FCA requests to see it.

This report is considered to be a key risk management tool by the Group. It allows the shareholders of AGH and the Directors of AGI to rigorously assess the risks to the business and the consequences of those risks. It is used in conjunction with the Amati Risk Register.

2. Background

2.1 Group Structure



Prior to 13 June 2019 AGP was a holding vehicle for AGI, a subsidiary which is in the business of fund management. AGI is an FCA regulated entity. It was formerly called Noble Fund Managers Limited whilst under the ownership of Noble Group, its former parent company. The name change followed the management buyout of Noble Fund Managers Limited by Paul Jourdan and Douglas Lawson in January 2010.

AGH was set up in December 2018 and was initially owned 100% by AGP from 18 January 2019. Following a re-organisation it has taken over the ownership of AGP's 51% holding in AGI, and AGP is in the process of being wound up. FCA approval for a change of control from AGP to AGH was sought and successfully granted on 24 May 2019.

AGI is the only regulated operating company within the Group. Up until 12 June 2019 AGP and AGI were, and from 13 June AGI and AGH are, fully consolidated for accounting and prudential purposes.

Johnson Carmichael (the Group's auditors) were brought in to advise on the accounting implications of the restructuring and the financial data and capital reporting in this document at 30 June 2019 reflects their advice and have been agreed with them.

AGH owns 51% of AGI. The remaining 49% is owned by Mattioli Woods plc (“MW”) following an acquisition of share capital in February 2017. As a result of the acquisition the Board of AGI was restructured and three directors from MW were invited to join the board.

MW had a call option to buy the remaining 51% of AGI by 6 February 2019. It was agreed that AGH shareholders would pay MW to cancel this option which has now happened. As a result, AGI will remain an independent company, managed by its employee owners, with beneficial input from a significant, experienced investor through that investor’s appointed directors to the AGI board.

3. Risk Management and Capital Adequacy Assessment

3.1 Risk Framework

The objective of creating a risk management framework is to identify, measure, monitor, manage and report risk in a consistent fashion on a timely basis. To achieve this, the Group has a number of risk management processes, which include:

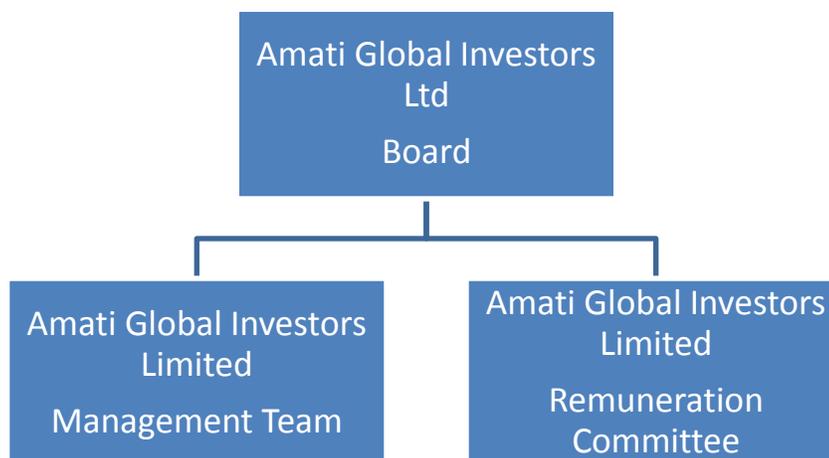
3.2 The Boards and its sub-committees

The Board of AGI meets quarterly and consists of the following:

- Dr Paul Jourdan (Executive CEO)
- Alison Clark (Executive Director and Company Secretary)
- David Stevenson (Executive Director)
- Ian Mattioli (Non-Executive Director)
- Simon Gibson (Non-Executive Director)

Separately, Paul Jourdan, and Alison Clark, Directors of AGI, Andrew Lynn, Head of Risk and Compliance, Rachel le Derf, Head of Sales, and Wulf Rajek, Head of IT, hold a monthly Management Team meeting. All are also shareholders of AGH. The meeting has a standing agenda item to discuss any matters pertaining to AGH.

AGI has a remuneration committee that decides pay awards and bonuses and this committee is made up of Paul Jourdan, Alison Clark, Ian Mattioli and Simon Gibson.



AGI at the current time has two non-executive directors – Ian Mattioli (IM) and Simon Gibson (SG). Mattioli Woods plc have the right to appoint three non-executive directors in total.

Ian Mattioli is the founder and CEO of Mattioli Woods, which holds a 49% shareholding in AGI. Ian has over 30 years of experience in financial services and also currently serves as director of Custodian Capital, a property investment manager wholly-owned by Mattioli Woods and Custodian REIT, a real estate investment trust managed by Custodian Capital. Ian was awarded an MBE in 2017.

Simon Gibson is the Chief Investment Officer at Mattioli Woods. In 1998 he set up Thoroughbred Financial Services, a firm that merged with Atkinson Bolton Consulting (ABC) six years later to create an award-winning company. ABC became part of Mattioli Woods in 2013.

3.3 Definitive reporting lines and roles and responsibilities

The Group has a clear structure of reporting lines and each employee is aware of his or her role and responsibilities within the organisation.

The Group regularly reviews its compliance framework in order to ensure that it remains appropriate to the scale and complexity of the business. Andrew Lynn is Head of Risk and Compliance taking CF10 Compliance Oversight and CF11 Money Laundering Reporting roles. Paul Jourdan, AGI's CEO, has CF1, CF3 and CF30 roles. The Group is satisfied that there is appropriate segregation of the Compliance and executive functions.

3.4 Business Continuity Plan

The Group has its own Business Continuity Plan ('BCP') on the Amati Knowledge Base portal, an internal wiki for recording all things Amati. The BCP describes the logistical plan for how the organisation will recover and restore partially or completely interrupted critical functions within a predetermined time after a disaster or extended disruption. The technical element of the BCP in relation to disaster recovery of systems was tested in December 2018.

3.5 Compliance Manual

The purpose of this manual is to provide guidance and set out certain principles, general practices, rules and procedures which provide the foundations for the proper conduct of business within the firm and, in some cases, reflect other applicable jurisdictions' legal and regulatory requirements. The manual is updated quarterly. All staff are required to read the quarterly updates and the entire manual annually.

3.6 Monthly consolidated management accounts

AGH solo, AGI solo and AGH consolidated management accounts are prepared each month. The consolidated management accounts are reviewed by Paul Jourdan and Alison Clark on a monthly basis. The AGI management accounts are submitted to the AGI Board quarterly for review and discussion. They are also used to assess the capital adequacy of each entity and of the Group.

3.7 Internal Risk Management Framework

The Group assesses its key risks in the ordinary course of business through the internal risk management framework which is comprised of the Risk Register and the Compliance Risk Assessment Matrix. The framework records risks across the business, together with the method of control for that risk, any actions that need to be taken and the resulting level of residual risk.

Consideration is also given to future macro and micro environmental changes affecting the risks of the business.

3.8 ICAAP

The main purpose of the ICAAP is to document the ongoing assessment of AGI's risks, how the Board intends to mitigate those risks and how much current and future capital the Group considers necessary having considered other mitigating factors. The ICAAP sets out how the Group manages its risks, what the key risks are and how the Group has satisfied itself that it has sufficient capital in respect of the risks faced now and during the next three years. The ICAAP is provided to the FCA on request. Given that capital management is embedded in the firm and the ICAAP summarises important information relating to the Group's risk management and capital position, it will also be used from time to time by the Group's Boards and its auditors. The ICAAP report is reviewed at least on an annual basis. In addition, however, the Group determines its overall capital requirement by reference not only to its regulatory capital requirements but to the budget approved by the Boards each year. This provides the expected operating performance of the business.

3.9 Risk Categories

The FCA rules in GENPRU consider various risks that the Group's ICAAP addresses, including: credit, business, operational, market, insurance, concentration and liquidity risk. The Board of AGI considers that the main risks for the Group are in the categories of business, operational and concentration risk.

3.9.1 Credit Risk (Pillar One risk)

Credit risk is defined as the risk of loss arising from a counterparty failing to meet its financial obligations.

The credit risk in AGI is limited as income is derived predominantly from its funds under management. Investment management fees are contractually payable quarterly in arrears.

The principal creditor of AGH is audit and tax fees.

Overall, credit risk is not material to the business.

3.9.2 Business Risk (Pillar One risk)

Business risk is one of the Group's key risk areas.

3.9.2.1 Shortfall in business revenue

Adverse market conditions could give rise to a shortfall in budgeted revenue as a result of a decrease in FUM and investors' appetite for additional investment in equities.

There are controls and procedures to monitor these risks, and management would take any necessary remedial action.

3.9.2.2 Excess unbudgeted cost base

This risk relates to overspending on the budget for the current financial year. Management feel that this risk has been mitigated by monthly appraisal by Paul Jourdan and Alison Clark of actual results versus budget using monthly management accounts, a quarterly discussion on trading and the financial health of AGI at Board meetings.

3.9.2.3 Fraud or unauthorised activity

This risk is mitigated by internal controls and procedures.

3.9.2.4 Loss of key people

Key person insurance is in place to help mitigate the effect on the Group and its clients of the loss of a key employee.

3.9.3 Operational Risk (Pillar One risk)

Operational risk is one of the Group's key risk areas. It has several elements ranging from high level strategic risks to risks stemming from administrative oversights. The Group's risk management framework allows consideration of the risks and mitigation factors and controls in place.

3.9.4 Market Risk (Pillar One risk)

Currency risk arises from the change in price of one currency against another but the Group deals almost exclusively in Sterling so the risk of adverse currency movements is not currently material.

The long running saga of Britain leaving the European Union ("Brexit") has formed part of the future outlook for Amati for some time now as it has financial, economic and political implications which will inevitably affect capital markets. The actions taken by the firm have been to position the portfolio appropriately in order to balance those companies more exposed to the domestic economy with those selling into international markets.

3.9.5 Insurance Risk (Pillar Two risk)

Insurance risk refers to the inherent uncertainties as to the occurrence, amount and timing of insurance liabilities. The Group does not underwrite insurance and this is not within its permitted activities. Given the nature of the Group's activities, this is not seen as a risk.

3.9.6 Concentration Risk (Pillar Two risk)

Concentration risk is one of the Group's key risk areas.

This risk is reducing as AGI grows and adds funds under management.

3.9.7 Finance - Liquidity Risk (Pillar Two risk)

Liquidity risk is the risk of a firm that, although solvent, runs out of cash and is only able to borrow at punitive interest rates to meet its obligations as they fall due. The relevant rules are outlined in BIPRU 12.3 and 12.4: <https://www.handbook.fca.org.uk/handbook/BIPRU/12/>

AGI is a profitable, cash generative fund management business. The fund management model offers good levels of visibility over income which allows the Directors of AGI to forecast revenues and manage costs accordingly.

Cash invested in AGI and generated through the company's profits is held in instant access deposit accounts and transferred into a current account to meet payments to creditors as they fall due. All cash is currently held in Sterling accounts.

4. Capital Planning

The principal source of capital to fund AGI's business is internally generated profits.

AGI is a profitable business and the objective of the shareholders of AGH is to operate the company at a breakeven level. Both income and costs have a relatively high degree of predictability and the fixed cost base has been maintained at a low level for many years with most costs contractually fixed.

If required, future investments into AGI will be made by the shareholders of AGH and MW. All future investments will be Tier 1 capital instruments (equity units) which will be injected into AGI.

Capital Requirement

AGI is a limited licence firm in accordance with GENPRU 2.1.45 R. Its variable capital requirement is its fixed overhead requirement as this is higher than the sum of its credit risk and market risk requirements.

The ICAAP capital assessment under the Pillar 2 requirement has been assessed as being greater than the Pillar 1 requirement and therefore this is the capital requirement against which we measure our capital resources.

Capital Resources

The Group's capital resources on a consolidated basis at 30 June 2019 (unaudited) were as follows:

Tier 1 Capital	£'000
Permanent share capital	100
P&L Reserves	1,028
Other reserves	165
Total Tier 1 Capital	1,293
Tier 2 Capital	14
Tier 3 Capital	0
Group regulatory capital resources	1,307

There is no innovative Tier 1 capital, nor is there any deduction for illiquid assets.

Monthly consolidated and entity-level management accounts are prepared and reviewed in detail by Group management and subsequently discussed by Paul Jourdan and Alison Clark. The management accounts for AGI are reviewed by the AGI Board at quarterly meetings. The Group's financial resources compared to its minimum capital requirements are also discussed at these meetings. Annual budgets are prepared and approved by the Boards and these are tracked monthly against the actual performances with significant deviations investigated. The conclusion of the Management Team of AGH and AGI and the Board of AGI is that AGH and AGI have sufficient capital to meet their regulatory resource requirements and also to support their current and foreseeable activities. There are no restrictions on management in regards to the transfer of capital in or out of businesses and in the jurisdictions that the Group operates in, apart from the need to hold the minimum regulatory capital in each entity.

5. Challenge and Adoption of the ICAAP

In preparing the ICAAP for the firm, senior members of AGH and AGI have been involved in identifying and quantifying risk events, mitigating controls and management actions that would be taken if the risk were to crystallise. The likelihood and potential impact of each risk event occurring given the mitigating controls are considered. The identification of these risks is based on the judgement of the management team and reflects their views of the scale of the potential impact of each risk. The risks are documented in the Group's Risk Register providing a comprehensive record of risks and controls for the ICAAP analysis.

The ICAAP has been presented to the Board for review and discussion with senior staff in conjunction with the Risk Register for the Group. AGI prepares the ICAAP at least on an annual basis. Further reviews are conducted as required in the event of any changes to the business or economic or market events requiring the Board to review plans and take action to mitigate risk to the business.

When the report is challenged, the Board considers whether the report is an accurate reflection of the risks faced by the business and the possible scenarios that could occur. A final version of the report is prepared incorporating comments from the Board which would then be formally signed off.

The information contained in this document has not been audited by the Group's external auditors, therefore it does not constitute financial statements and should not be relied upon in making judgements about the Group. These disclosures explain how the Boards have calculated certain capital requirements and information about risk management.

6. Use of the ICAAP in the Firm

Risk management is embedded within all of the day to day operations in the firm to ensure that risks are mitigated as far as is possible. The preparation of the firm's ICAAP is an extremely useful tool within this framework allowing senior management to consider scenarios which would have the greatest impact on the business, quantify material risks identified and plan capital requirements accordingly.

The Board takes a low risk approach to the management of capital in the firm, preferring to hold sums of capital in excess of requirement, and capital resources held in the Group are closely monitored on a monthly basis. This strategy provides time and resources to allow for remedial action to be taken in the event that the business was no longer profitable or, required to be wound-down. In practice the relatively small size of the business allows senior managers to implement changes to the firm's cost base quickly in the event of an economic downturn.